

# What is ECRT?

## Electronic Communications Related Turnover

---

ECRT is the worldwide turnover generated by all the member's products and services related to **Article 2 'Purpose'** and **Article 3 'Scope of activities'** of the ETSI Statutes.

### Article 2: Purpose

The objective of the Institute is to produce and perform the maintenance of the technical standards and other deliverables which are required by its members.

As a recognized European Standards organization, an important task shall be to produce and perform the maintenance of the technical standards which are necessary to achieve a large unified European market for telecommunications, ICT, other electronic communications networks and services and related areas.

At the international level, the Institute shall aim to contribute to world-wide standardization in the fields described above.

The objective of the Institute may be achieved by any means. The Institute may carry out any action relating directly or indirectly, wholly or in part, to its objective or which may develop or facilitate the achievement of its objective.

### Article 3: Scope of Activities

A principal role of the Institute shall be technical pre-standardization and standardization in Information and Communication Technology (ICT) at the European level including in the following fields:

- Telecommunications, ICT, and other electronic communications networks and services
- Areas common to telecommunications, ICT, and other electronic communications networks and services, and information technology in co-ordination with CEN and CENELEC
- Areas common to telecommunications, ICT, and other electronic communications networks and services, and broadcasting (especially audio-visual and multi-media matters) in co-ordination with CEN, CENELEC and the EBU

At the global level, the Institute shall contribute to world-wide standardization in the fields described above to produce and perform the maintenance of the technical standards and other deliverables which are required by its members.

In addition, the Institute shall be open to co-operation with other organizations when appropriate.

The activities of the Institute shall contribute to the production and the promotion of new harmonised world-wide standards and furthermore shall build upon world-wide standards, existing or in preparation.

## Declaration of ECRT

---

When considering what ECRT to declare, members should take into consideration the entire turnover related to electronic communications related products, components and services, regardless of technology or standard used, wireless or wired. It includes sales of communications equipment, and sales of communications-related services or systems (network management, communications intelligence). Or alternatively sales to communication service providers.

Gross turnover or revenue, and not net income, should be considered. Intra-group transfers and sales between companies are excluded.

The Rules of Procedure, Annex 2, clause 6f) state that where a Member company is part of a corporate group, the ECRT is based upon the worldwide turnover generated by the entire corporate group's products and services related to electronic communications, not simply that of the Member company. If your company is controlled by one or more other companies, then you must include all these companies in the ECRT calculation and all these companies may gain membership access rights.

Any number of employees of the corporate group may represent the member or a 1 unit *additional membership* for an affiliated company may be obtained.

Where more than one company from a corporate group is an ETSI Member, the sum of ECRTs declared by these companies shall be equal to or greater than the ECRT calculated on the basis of the entire corporate group.

In the case where the member's ECRT is not able to be determined from publicly available information, the member will agree with the Director-General on the appropriate class of contribution which should apply.

In the event that a member is not able to declare its ECRT and is not willing to agree with the Director-General on the appropriate class of contribution which should apply then it shall be assigned the highest class of contribution, i.e. 45 units.