



The Standards People



Membership and funding

Presented by: **Gavin Craik**

For: **ETSI Seminar**



ETSI Membership

Who are ETSI's Members?

Full membership list

✓ <http://www.etsi.org/membership/current-members>

Who can become a member?

- ✓ A legal person, (association, company, organization or public authority) which commits itself:
- ✓ to contribute to the work,
- ✓ to make use of ETSI standards
- ✓ to support those standards for use as the basis for world standards and recommendations.

Why join ETSI?

ETSI's members actively participate in the work of the Institute: they determine ETSI's work programme, allocate resources and approve its deliverables.

As a result, ETSI's activities are closely aligned with market needs and there is wide acceptance of its standards.

Becoming a member of ETSI gives you access to Technical Committees, Working Groups, test events, seminars and conferences that deliver immediate advantages to your organization by giving:

- ✔ Access to the most up to date information on global telecommunications standards
- ✔ The ability to influence the direction of standards development
- ✔ Competitive advantage through the early adoption of the latest standards
- ✔ Opportunities to network with industry leaders and raise your company's profile
- ✔ Opportunities to meet your customers and competitors in a neutral environment

Three types of Member

Full member

- ✔ Established in geographical area of Europe (48 countries members of CEPT)

Associate member

- ✔ Without a presence in a CEPT member country

Observer

- ✔ Entitled to be a member, but not wishing to participate in ETSI's technical work

We also have Counsellors

- ✔ Representatives of European Commission or EFTA Secretariat

Member Rights & Benefits

Members' rights and benefits:

✓ <http://www.etsi.org/membership/member-rights-and-benefits>

ETSI Member Logo

✓ <http://www.etsi.org/membership/member-rights-and-benefits/etsi-member-logo>



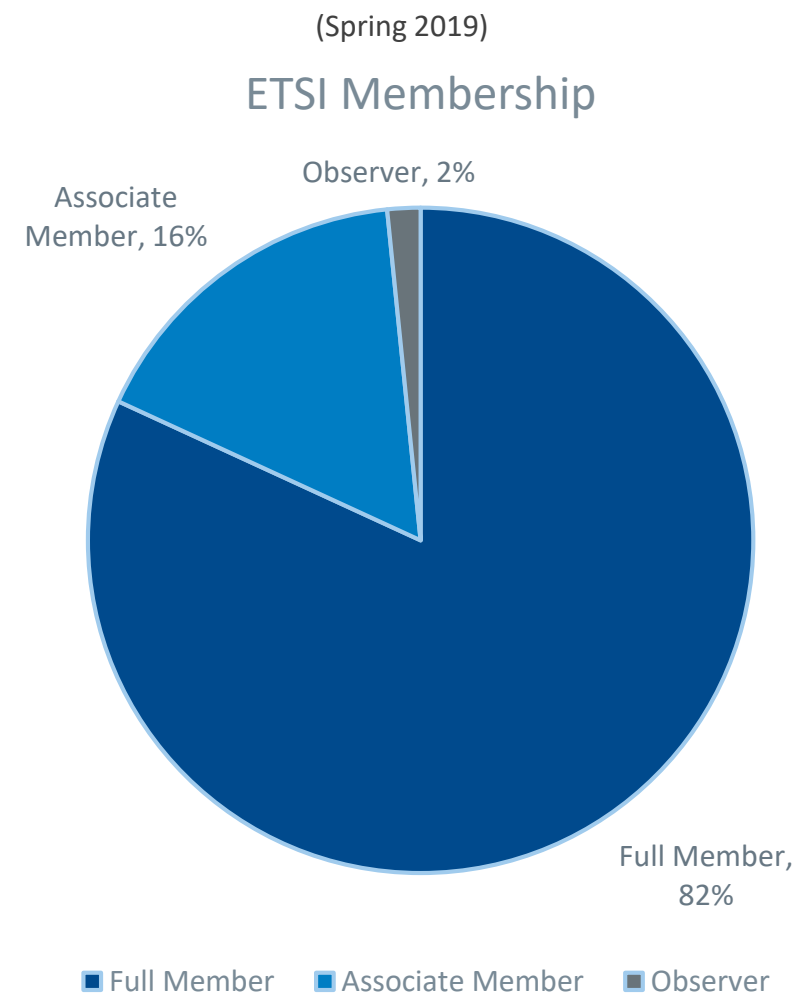
Membership by status

738 Full Members

147 Associate Members

13 Observers

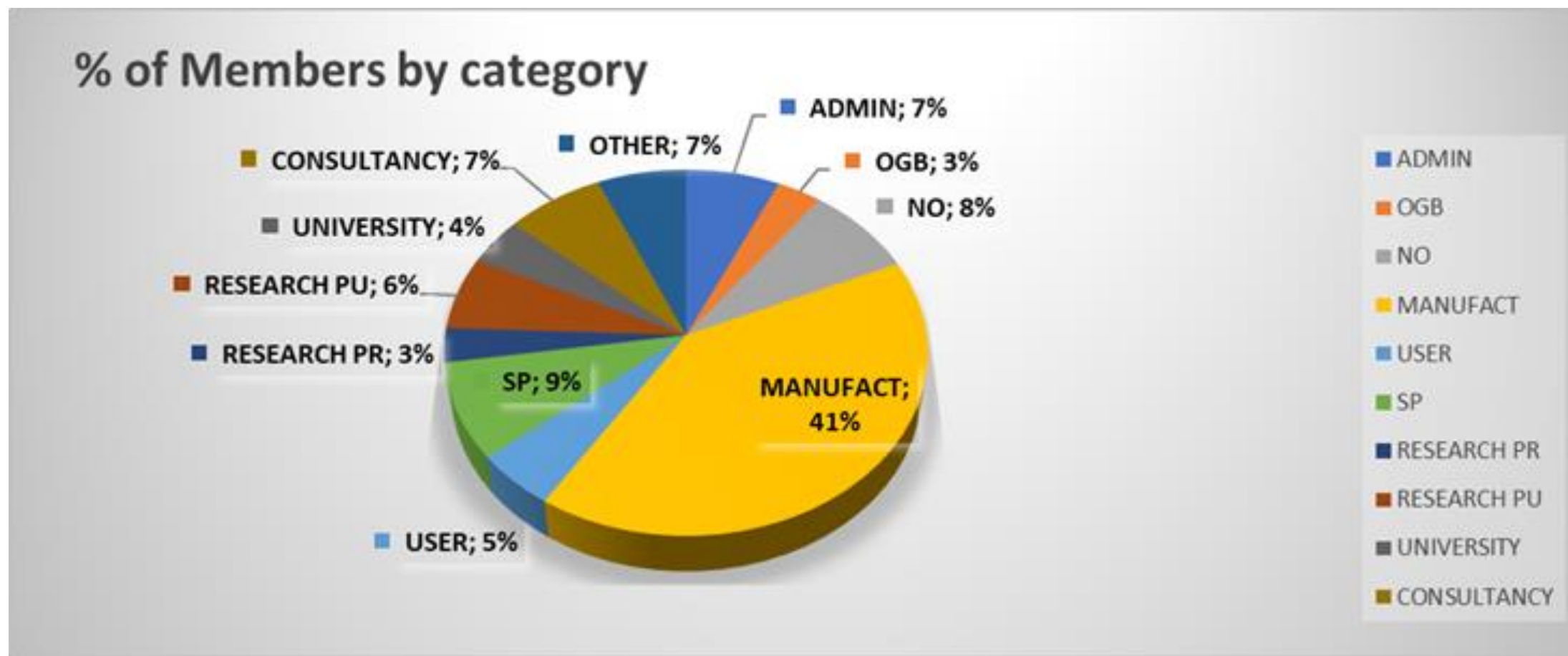
898 TOTAL from 65 countries



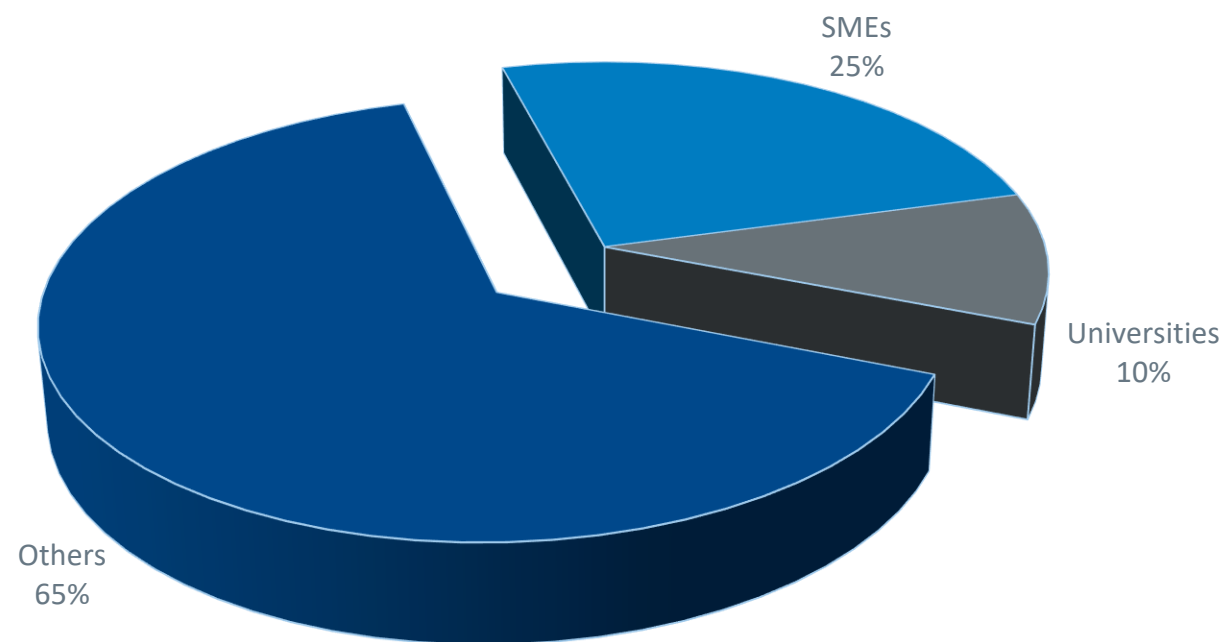
Six Categories of Member

- ✔ Administrations, Administrative Bodies (and National Standards Organizations)
- ✔ Network Operators
- ✔ Manufacturers
- ✔ Users
- ✔ Research Bodies/Universities
- ✔ Service Providers, Research Bodies, Consultancy Companies/Partnerships, and others

Members by category

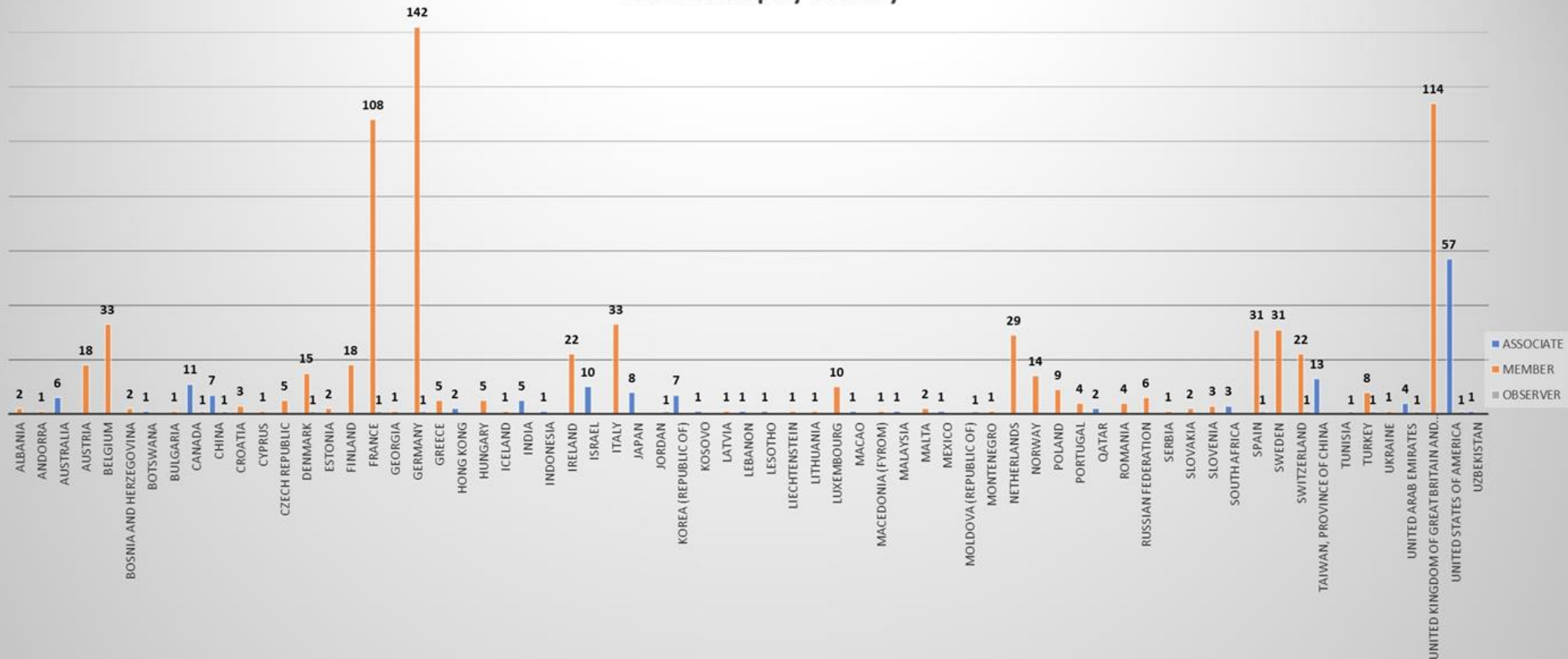


SMEs and public research body members



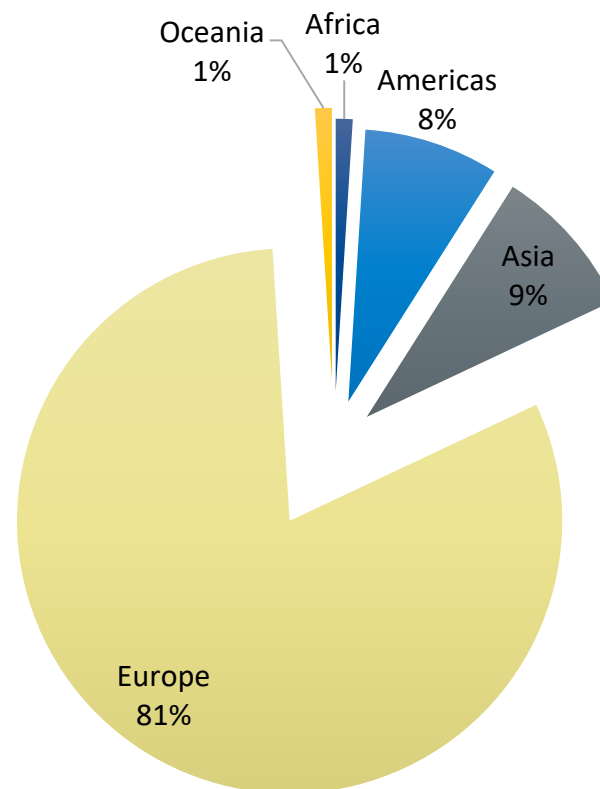
■ Others ■ SMEs ■ Universities

Membership by Country



Members by continent

Membership by Continent



Members' voting weights



Details

Applications for membership can be made at any time

- ✔ Formally accepted by electronic vote, 4 times a year
- ✔ Pro-rata membership fee (100%/75%/50%/25%) depending on date of application
- ✔ Full participation rights granted (no voting rights) as soon as application validated

All members are expected to appoint a formal Contact Person

- ✔ for Collective Letters, membership and other formal matters, etc.

All Full and Associate members are expected to appoint a Voting Contact

- ✔ for approval of ETSI deliverables

All members are expected to appoint a Financial Contact

- ✔ for invoicing

Help is available at: membership@etsi.org



Manage your membership

www.etsi.org/membership/manage-my-membership

Manage your ETSI Online account

- ✔ Apply for an ETSI Online account
- ✔ Change password, reset password, modify contact details etc.

Manage your organization's details

- ✔ Official or Financial Contacts Only
- ✔ Review and modify member contact details (address etc.)
- ✔ Change official contacts
- ✔ Review & modify member's delegates
- ✔ Request a new account for a new delegate
- ✔ View and modify financial information (invoices etc.)
- ✔ Request to withdraw from ETSI

Get involved

- ✔ View & explore work programme
- ✔ Subscribe to e-mail lists and view Technical Body contact information
- ✔ View meeting calendar
- ✔ Join 3GPP, oneM2M or an ISG

Leaving ETSI

- ✔ Membership is per calendar year
- ✔ Members must inform ETSI by 30th September if they wish to withdraw at year end
- ✔ Web interface available:
<http://www.etsi.org/membership/manage-my-membership>



How is ETSI funded?

How is ETSI funded?

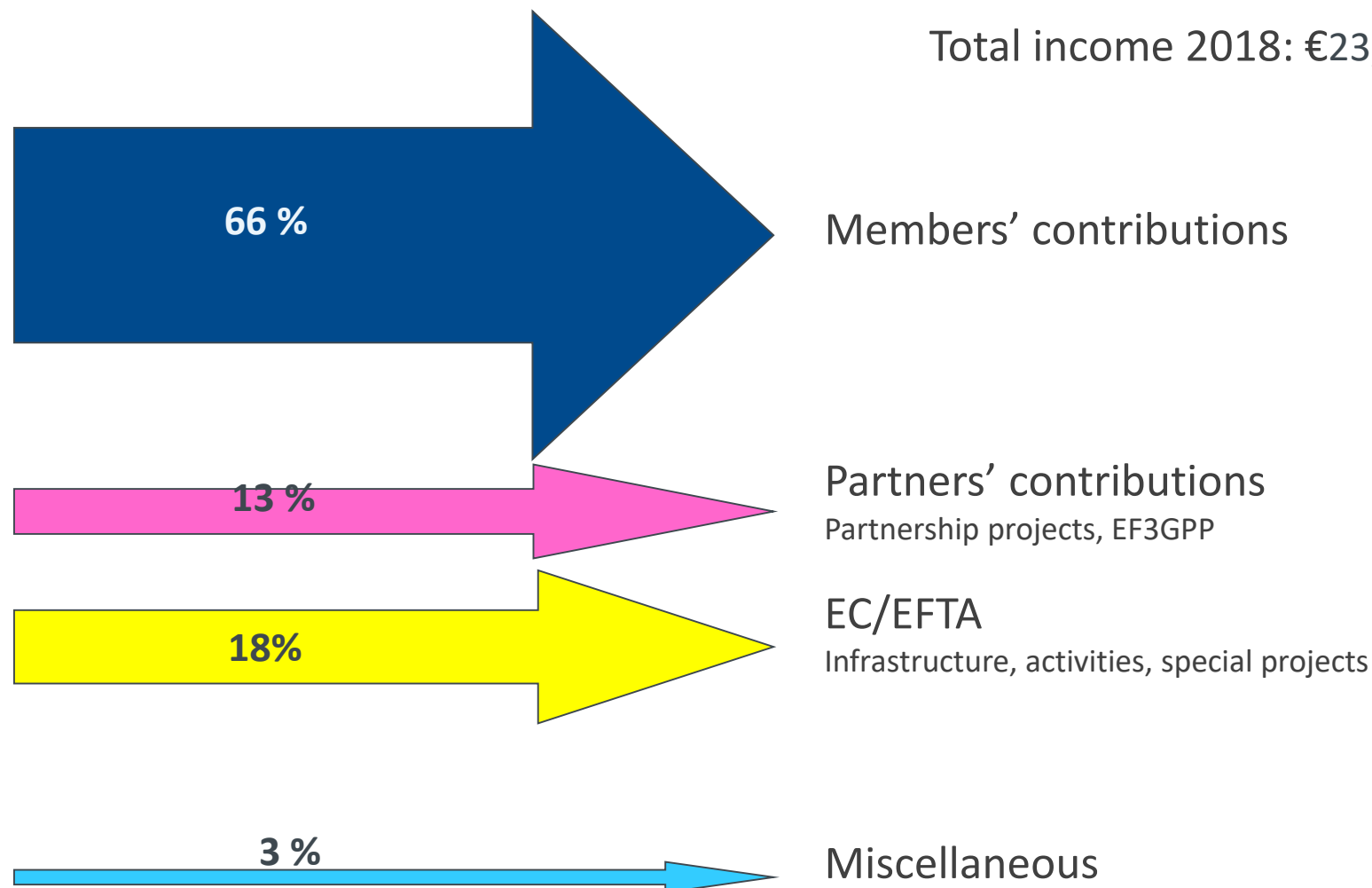
ETSI is:

- ✔ a not-for-profit organization
- ✔ established under French law

Sources of income

(2018 figures)

Total income 2018: €23,65 m



What does membership cost?

Members (Full or Associate)

✔ Unit of contribution (UoC)

✔ Number of units may be: 1 2 3 6 9 13 18 24 30 37 45

✔ depending on member's Electronic Communications Related Turnover

✔ also determines Voting Weight

✔ Costs

✔ First unit of contribution €6000

✔ Subsequent units of contribution €3380

✔ Reduced UoC for micro-enterprises, public research bodies etc.

✔ Pro-rata payment for new members who join during the year (75%/50%/25%)

✔ E.g. 45 UoCs membership costs €154,720

Observers €4000

“Electronics Communications Related Turnover”

Definition:

- ✔ The worldwide turnover generated by all the member's products and services related to Article 2 "Purpose" and Article 3 "Scope of activities" of the ETSI Statutes .
- ✔ In the event that it is not possible to determine a Member's ECRT from publicly available information, the Member will agree with the Director General on the appropriate class of contribution which should apply.
- ✔ Further details - Annex 2 of the ETSI Rules of Procedure

Membership contributions (not Administrations)

ECRT in 10 ⁶ euro	Number of Units	Fees
SME, User, "Additional membership"	1	2k/3k/6k
up to 135	2	9 380
136 to 200	3	12 760
201 to 450	6	22 900
451 to 700	9	33 040
701 to 1350	13	46 560
1351 to 2000	18	63 460
2001 to 3500	24	83 740
3501 to 5000	30	104 020
5001 to 8000	37	127 680
above 8000	45	154 720

ECRT: Global electronics communications-related turnover

1 Unit contributors

SMEs and Micro-enterprises

- ✓ (SME and Micro-enterprise as defined by the European Commission)

User Associations or Trade Associations

The cost of the first unit of contribution is reduced for:

- ✓ Non-profit User Associations: €2000
- ✓ Universities and Public Research Bodies: €2000
- ✓ Micro-enterprises: €3000

54 % of ETSI members are 1 Unit contributors

Participation in 3GPP

Companies wishing to participate in 3GPP by means of their ETSI membership are required to pay a minimum of 3 Units of Contribution

- ✔ Reduced to 2 units for SMEs, Micro-enterprises, Not for Profit User Associations, Universities and Public Research Bodies
- ✔ Special conditions apply for companies and administrations with multiple memberships